

# ARE YOU AN INSURANCE PROFESSIONAL?

**YES**

**NO**

Would you like to advance your career?

Do you provide a service to an Insurance Professional?

**Y** **N**

**Y** **N**

Would you like to become a leader in the industry?

Do you want to connect with others in similar professional roles?

Do you travel a lot?

Are you interested in building your business and expanding your network?

Perhaps you've missed your calling!

**Y** **N**

**Y** **N**

**Y** **N**

**N**

The CLP Program would be perfect for you!  
What about taking on a leadership role within an industry leading association?

How about education to stay on top of industry trends?

Our Member-At-Large membership is perfect for you! It's time to...

Great! We have tons of local events for you! Simply...

Do you enjoy learning new things about the insurance industry or enhancing your professional development skills?

**Y** **N**

**Y** **N**

Simply need an industry association listed on your resume?

We may not be a good fit right now. Keep us in mind for the future!

Oh, okay. What about simply listing your company in an insurance directory?

Great! Do you prefer to learn in a live classroom setting?

**Y** **N**

IAIP Education is key. To secure the lowest prices...

IAIP Membership is affordable! All you need to do now is...

You are going to love the Insurance Connections Place! But first...

Online learning is for you! IAIP's self study or webinar courses are your best bets. For the best prices...

**N** **Y**

How about serving as a volunteer? Less time commitment and you'll learn new skills.

What are you waiting for? To get started, just...

Not ready yet? We get it. Why not join a local association first to get a feel for all of the leadership opportunities? All you need to do is...

Join us at the local, state, regional or international level for high impact education! To get started...

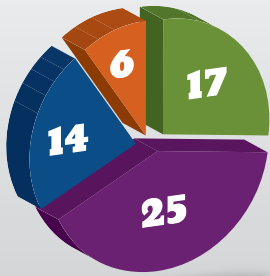
**GO ALL IN**

Turn over to learn more about how there is a solution with IAIP for every decision.

# IAIP MEMBERS

## Join for Many Reasons: HERE ARE JUST A FEW

### Education

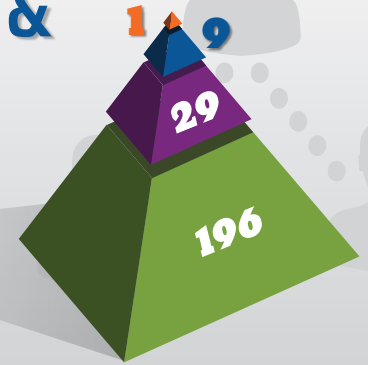


**Certified Leadership Program**  
**Career Development**  
**Insurance Workshops**  
**Continuing Education**

IAIP offers both traditional (classroom and online self-study) and virtual (webinar) education options.

### Networking & Community

**International Regions**  
**State Councils**  
**Local Associations**



### Professional Development

- Leadership Opportunities
- Designations  
CIIP, DAE, CLP
- Confidence While Communicating  
Presentation Skills



### Organizational Strength

Founded in 1940, IAIP is committed to **connecting members** and **building careers**. We have been developing insurance professionals for **70+ years**.



## Mapping It Out MAKE THE MOST OF YOUR BENEFITS

### 1 SHOW UP

Attend a local meeting, state council meeting, regional conference and the international convention

### 2 TAKE THE WHEEL

Earn designations, polish your leadership skills, advance your career

### 3 GET MOVING

Volunteer for a leadership position, serve as a subject matter expert, become a certified educational trainer

The relationships, education, leadership and networking provided by IAIP help me grow both personally and professionally. IAIP has opened my eyes to the fascinating world of insurance and the endless opportunities within. This organization has enhanced my education, networking and professionalism, while making life-long friendships.

Paige S.

Membership in IAIP has afforded me connections and friendships that have been instrumental in my career and professional development. From the support of my local association while I worked toward a bachelor's degree to the leadership opportunities I've enjoyed through my Council and Region, I wouldn't be where I am today without IAIP.

Jennifer K.



Join Today at [GoAllInWithIAIP.org](http://GoAllInWithIAIP.org)